



**PDA Solutions empower your employees to provide great customer service, build customer loyalty and grow your business.**

## TakeStock Data Sheet: PDA Solutions

TakeStock PDA solutions allow distributors to use handheld PDA (Personal Digital Assistant) devices to collect and access information at two important centers of activity: the customer's place of business and the distributor's warehouse. By sending information back to TakeStock, these PDA solutions help the entire business share the benefits of up-to-date, extremely accurate and timely information. Relatively inexpensive, PDA technology puts a total solution investment well within reach of many mid-market distributors. Now distributors can easily leverage a significant technology tool to improve in the way they do business and realize a quick return-on-investment.

### **TakeStock PDA Solutions Allow You To ...**

- Put important information in the hands of users to help them be more accurate and efficient
- Allow the entire organization to share accurate, up-to-date information collected from the "front lines"
- Reduce the cost and errors associated with re-keying transactions after-the-fact

### **PDA Field Sales**

Sales reps need up-to-date information when they are out in the field. With PDA Field Sales, reps can quickly check the status of inventory, open orders, past orders, sales history and contact information. This information is available either online using a cellular wireless connection or offline using information stored in the PDA. Sales reps can also maintain contact information and enter new sales orders and quotes. These updates can either be sent to the TakeStock system immediately or the next time the sales rep updates their PDA.



focus on essentials

➔ **PDA FIELD SALES** gives your sales reps quick access to almost any piece of information that they need while onsite with a customer. Now you can improve customer service and order entry processes.

➔ **PDA WAREHOUSE** gives your warehouse personnel a new way to improve efficiency and accuracy by updating the system more quickly.

**Convenient, Compact, Remote Access to Information** - Imagine your sales reps walking into a customer's office without bulky files or a laptop but rather, armed with a PDA. This small device gives them quick access to almost any piece of information they need so they are prepared and professional. Picture your sales reps quickly entering orders and quotes into their PDA while onsite, sending updates immediately to TakeStock. Think of the reassurance and satisfaction felt by your customer when your rep tells them "your order is on the way". Now you have improved customer service, expedited the order process, reduced duplicate order entry and eliminated potential errors. PDA Field Sales works with devices that use the Windows Pocket PC operating system. The application works either offline in batch mode or online using a compact flash modem and cellular calling plan.

#### **PDA Warehouse**

Wholesale distributors must manage their warehouse with efficiency and accuracy to maintain a high level of customer service. One of the best ways to drive efficiency and accuracy in the warehouse is to receive purchase orders quickly and accurately and to update the business system right away. The TakeStock PDA Warehouse application allows warehouse workers to enter purchase orders receipts directly into TakeStock using a wireless-enabled PDA. Because this device is connected directly to TakeStock, information is updated in real-time. By improving the speed and accuracy during receiving, the distributor allows for faster product turnaround with fewer mistakes. The end result? More satisfied customers.

**Improve Training** - Many distributors hire additional warehouse workers during their busy season. Without the benefit of experience, even the most dedicated temporary worker can struggle to do their job right. PDA Warehouse helps all workers, new or experienced, do a better job by guiding them step-by-step through the receiving process. The application is easy-to-use and requires little training, so the distributor has confidence that the job is done right.

**Improve Turnaround Times** – You have just received a large shipment of backordered inventory; the faster the warehouse workers check it in, the faster you can ship it out to paying customers. Unfortunately, receiving can be the bottleneck that slows down business but PDA Warehouse can help you keep inventory moving and orders flowing. Using PDA Warehouse, workers can receive purchase orders by document or by item. Multiple workers can process the same purchase order at the same time, speeding up the process. Optionally bar code labels can be printed during or after receiving.

PDA Warehouse works with devices that use either the Windows Pocket PC or PalmOS operating system. The application works online using a wireless network device installed in the PDA, which communicates with a wireless network access point installed in the warehouse.

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