

Medical Distributors



A more specific solution because Infor knows you're not just like every other medical distributor.

Challenge: Finding a software company that has the technology to grow when you are ready to grow.

Solution: Infor has solutions ready today when your company is ready to grow.

"In the future, we are planning to have an Integrated Electronic payments system and we are planning to open a retail outlet. Infor already has these solutions developed and ready to install. When we are ready, all we'll have to do is deploy those solutions."

- Senthil Jagadeesan, IT Manager for Druzak Medical

Infor has a distribution management solution designed specifically to meet the supply chain needs of the medical equipment and supply industry.

Benefits Include:

- Reconcile credit and claims using the integrated rebate module that is EDI-compliant and easy to use
- Manage advanced inventory using forecasting features that augment SX.enterprise core functionality for more in-depth, comprehensive needs
- Price non-standard items with robust pricing matrix
- Use lot control and tracking to monitor inventory items closely
- Track inventory and control warehouse functions from the floor with handheld and forklift wireless terminals
- Process warehouse logistics information accurately and efficiently using the Paperless Warehouse Management System
- Analyze sales and vendors limitlessly
- Finance billing programs that do not affect customer credit
- Substitute profiles allow matching of certified product alternatives
- Match competitors' product numbers to your numbers using many-to-one cross references
- Compare promotional prices available with effective begin and end dates
- Monitor high-ticket or long-lead-time items using serialized inventory control for equipment sales
- Track inventory transportation using our integrated third-party truck-routing systems



Business Solutions:

When it comes to the solutions that run your business, results are what matter. You don't need the most expensive software or the most complex. You need solutions that deliver bottom-line results by focusing on the essential challenges at the foundation of your success.

At Infor, solving those challenges is our passion. We offer solutions that are deeply focused on the unique needs of select manufacturing and wholesale distribution industries. Our background in these industries dates back as much as 30 years, allowing us to provide solutions with decades of industry-specific research, development, and practical application behind them.

The result is software with the right combination of innovation and practicality, solutions that address your industry-specific needs without time consuming and costly customization, and products that deliver rapid ROI and world-class capabilities without long-term costs and complex implementations.

Infor understands the critical role that enterprise solutions play in running your business, and we are committed to continually expanding our ability to solve the essential issues that others cannot.

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